



Solutions for Better Business



Delivering IT Solutions for Better Business Performance



www.si-asia.com

Group Profile

S & I Systems Pte Ltd is an integrated information technology (IT) solutions provider of enterprise infrastructure, business solutions and integration services that delivers the best value IT solutions that help our customers achieve better business performance.

Background

Established in 1998 and headquartered in Singapore, S & I has steadily grown into a regional player with direct presence in China and ASEAN.

The company has built strong partnerships with leading technology companies such as IBM, Oracle, HP, Siemens PLM Software, IBM Infosphere (DataMirror), IBM Cognos, Oracle Hyperion, SPSS, Create!form, and more. Working together with these partners, S & I today provides infrastructure and business solutions to a client base of over 1000 spanning a broad spectrum of industries across Asia Pacific.

A multi-award winning IBM Business Partner since its inception, the company has also been listed in the Singapore Enterprise 50 award for the last 5 consecutive years. The Enterprise 50 award recognizes S & I among the top 50 most enterprising, privately held organizations in Singapore.

At S & I, our strong team of over 160 professionals shares a common goal: To deliver the best value IT **solutions for better business** performance. We help customers implement end-to-end solutions that enhance operational efficiency and effectiveness from design to engineering; manufacturing to distribution; customer relationship to supply chain management; keep their business-critical information available while optimizing IT infrastructure performance to enable greater information access and better informed decision making.

Our dedication to our customers is the key factor in our creative deployment of technology, propelling us to continue working closely with more clients in the region, defining, implementing and managing technology solutions to achieve better business performance.



Our Services & Solutions

S & I delivers solutions based on a flexible suite of the best-of-breed products and services that are designed to translate information into competitive advantage in the world of on demand business. Our consultants have the depth of experience, industry insights, business and technological know-how to create integrated solutions that can transform your business.

Enterprise Infrastructure & Services Optimize your enterprise infrastructure	Business Solutions & Integration Streamline your business processes
<ul style="list-style-type: none"> ▪ Enterprise Servers & Storage Infrastructure <ul style="list-style-type: none"> ▶ System/storage/network infrastructure planning & implementation services ▶ Server virtualization, consolidation services ▪ System Software Solutions <ul style="list-style-type: none"> ▶ High availability / business continuity solutions ▶ Real-time data integration & protection solutions ▶ Security management solutions ▪ Professional Services ▪ IT Outsourcing & Managed Services ▪ Enterprise Data Centre 	<ul style="list-style-type: none"> ▪ Collaborative Enterprise Business Solutions <ul style="list-style-type: none"> ▶ Enterprise resource planning applications ▶ Business intelligence solutions ▶ Enterprise performance management solutions ▶ Customer relationship management applications ▶ Product Lifecycle Management Solutions ▪ Solutions Development & Integration

S & I's Expertise

S & I adopts an innovative and flexible methodology based on the best business practice models available. Designed specially for fast and effective solutions implementation, our solutions enable customers to lower their total cost of ownership (TCO) and reap return on investments (ROI) rapidly.

- ✓ Strong product knowledge in infrastructure & system software solutions
- ✓ In-depth domain knowledge in industry-specific business applications
- ✓ Proven methodologies & successes in solutions implementation

Conceptualize & Plan

- Needs assessment
- Solution / Infrastructure design
- Implementation planning



Build & Integrate

- Functional specification/ integration design



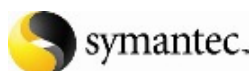
Test & Review

- Testing (unit/system/solution integration, user acceptance tests)
- Strategic Progress Review

Our Strategic Partnership



Business Partner





Our Corporate Achievements

Enterprise 50 Award for 5 consecutive years

2003 – 2007 Enterprise 50 Award
2007 Enterprise 50 Five Years Award

Singapore 1000/SME 500 Award by DP Info and Ernst & Young

2009 Singapore 1000/SME 500 Award – Sales/Turnover Excellence Award
2002-2009 Singapore's top Small & Medium Enterprises (SME500) positions ranked by financial performance

SME Growth Excellence Recognition 2007 by DP Info and HSBC

- SME Growth Excellence For Sales / Turnover
- SME Growth Excellence for Net Profit
- SME Growth Excellence for Top Internationalising SMEs.

An Award-winning Foremost IBM Business Partner

2008 Top Performing Business Partner – SMB Sales – IBM Software
2008 Significant Contribution – IBM System x
2008 Outstanding Sales Representative – IBM System i
2008 Outstanding Sales – Competitive Win in GB (General Business) – Systems & Technology Group
2008 Outstanding Systems Engineer - IBM System i
2007 IBM ASEAN Top Business Partner – System p
2007 Significant Contribution – IBM Information Management
2007-2005 Outstanding Contribution – IBM System i
2007-2006 Outstanding Sales Performance – IBM System i
2007 IBM System i General Manager's Award
– Best IBM System i Performance in 2007
2007 IBM Asia Pacific Business Partner Excellence Award
2006 Most Innovative Contribution – IBM System i
2004-2005 Outstanding Sales Performance – IBM TotalStorage
2003-2005 Outstanding Systems Engineer - IBM System i
2002/2004 Significant Contribution – IBM TotalStorage
2002-2004 Top Performing IBM Business Partner – System i
2004 IBM Elite Partner – System x
2004 Significant Contribution – IBM Global Finance
2003 Outstanding Sales Performance – System i
2002/2006 IBM ASEAN/SA Top Business Partner – System i
2002 IBM Global Services – Services Sales Challenge
2001 IBM Asia Pacific Top Business Partner Award – System i
2001 Significant Contribution – System i
2001 IBM Excellence in Customer Satisfaction
1998-2000 IBM Top Business Partner – System i
1998 IBM ASEAN/SA Business Partner of the Year for Servers
1998 Asia Pacific Business Partner Award
– Best Contributor for Solution Sales - NT Servers (Singapore)
1997 IBM Top Business Partner – Server
1997 IBM Winners' Circle Award – System i
1997 IBM Golden Circle Award

Awards Recognition from Key Partners

2008 Oracle Partner of the Year – Mid Market (Applications)
2008 Distinguished Partner of HP – Premier Enterprise Business Partner
2008 Siemens PLM Software - Gold Channel Partner
2008 Siemens PLM Software – Technical Excellence Award
2008 Siemens PLM Software – Top Valued Added Distributor Award (ASEAN by Software Revenue)
2007 Oracle Partner of the Year
– Outstanding Innovation (Oracle Applications - Acquired Products)
2007 Distinguished HP Business Partner
2007 Siemens PLM Software - UGS Gold Channel Partner
2006 Oracle Partner of the Year (Oracle Applications Reseller)
2006 Siemens PLM Software - UGS Platinum Channel Partner
2005 Siemens PLM Software - UGS Gold Partner
2005 Siemens PLM Software - UGS Best Distributor (Leverage Business) –ASEAN/ANZ
2004 SPSS Asia Pacific Distributor of the Year Award
2004 Siemens PLM Software - UGS Best Distributor (Leverage Business) – ASEAN/Australia/New Zealand
2003 Siemens PLM Software - UGS Top Distributor (New Investment) – ASEAN/Australia/New Zealand



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To learn more about how S & I can help you achieve better business performance, please contact:

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